

Sage **ERP X3**

.....
Simple to use

.....
Rapid to deploy

.....
Cost effective

Sage ERP X3 - Support business challenges and drive performance

Sage ERP X3 is the Sage Group's global ERP solution for mid-market companies and subsidiaries of large groups with international demands.

- Helps control the effects of globalization related to international development, new market expansion, or changes in your corporate ecosystem
- Runs all of your company's activities on one system and improves the efficiency of your processes
- Makes internal and external collaboration easier by increasing your ability to respond and anticipate
- Improves customer satisfaction
- Guarantees a quick return on investment and tight control of operating costs

Sage ERP X3 is an integrated business management solution that will support you day to day, and through all the changes as your business evolves.

Sage ERP X3 provides best-in-class functionality that meets your specific requirements in an integrated design that is easy to use. Its library of integrated processes will help you manage your tasks more efficiently and by unifying your data, make it easier to share and to control information.

Sage ERP X3 is a highly scalable solution that gives you the option of a large scale roll out, or of a local deployment with the option of adding users, locations and geographies as your business grows.

"The new system enables us to plan and monitor our manufacturing and purchasing operations, while providing us with far superior management information systems that give us full visibility of our entire system at any given time."

Greg Morris
Managing Director, Duro Pressings

Sage ERP X3 –Benefits for your business

Reduce your costs and lead times

Globalization is forcing you to keep your costs under control and increase your efficiency, whilst boosting productivity. Our solution automates and integrates management processes from one end of your business to the other. Sage ERP X3 gives you to instant, real time access to business critical data, providing you with maximum control over your operations.

Encourage collaboration and coordination for complete visibility

With Sage ERP X3, all your business units such as offices, agencies and subsidiaries are combined and share the same information system. All areas of your business share the same point of reference, utilise their own language and currency as well as accounting and financial management systems that meet domestic regulations and requirements.

Improve customer satisfaction

Although product and service innovation is essential, your ability to create an individual relationship with each of your customers is fundamental to the success of your business. Building customer loyalty, being responsive and anticipating market demands are key factors for success.

Seize new opportunities for growth

Your company grows by developing opportunities and services, or by being successful in new markets. Sage ERP X3's decision-making analysis and business indicators give an accurate 'state of play' of your company, making you more responsive and increasing the quality of your strategic decision making.

Three reasons to invest in Sage ERP X3

- **Focus on productivity:** manage increasingly complex processes in a timely and cost effectively manner
- **Focus on flexibility:** respond to fluctuating demands, manage relationships rather than just transactions, deliver more value to customers
- **Focus on growth:** reduce costs and expand your markets, gain full visibility of resources and materials whilst adhering to legal and industry compliances.

"Sage ERP X3 is extremely advanced, yet so simple. What we've got for our money is phenomenal; there's just so much real value in it. The change over and integration went smoothly and the learning curve has been easy and gradual."

Mark Smith
Director, Lapack

Sage ERP X3 a user oriented solution

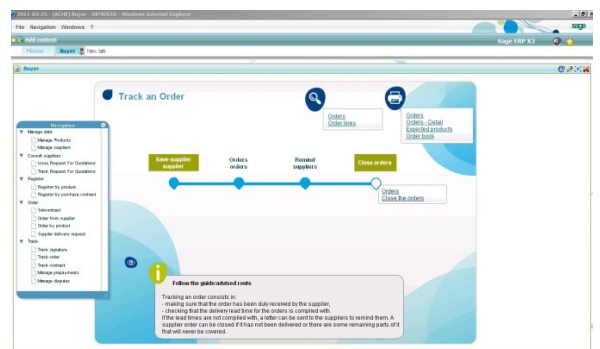
Sage ERP X3 is intuitive and user friendly thanks to its many built-in graphical components. The Sage Visual Processes™ editor makes it easy for users to learn and adapt, thanks to its detailed and ready-to-use job sequences.

Sage ERP X3 adapts to suit your needs and development, by being deployed gradually and progressively. Training and change management are quick and easy due to its wide range of preconfigured set up routines.

Thanks to its rapid implementation and low TCO, Sage ERP X3 provides a much quicker return on investment.

A business solution designed with the user in mind:

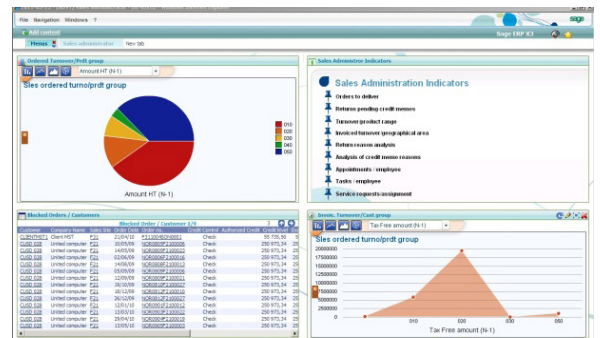
- Navigation made easier through interactive graphical processes
- Portals designed for specific roles with advanced performance indicators
- Full integration of office tools
- Powerful customization tools for more flexibility



The process library (XML format) may be modified and shared, enabling each user to graphically display their processes on screen by sequence, function and report.

A business solution centered around the Web:

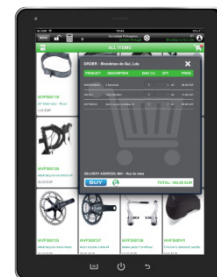
- A solution that can be accessed in real time with a simple internet browser, internally and externally
- A dynamic, intuitive web 2.0 portal that provides easy access to ERP and external application data
- A solution that makes it easy to integrate your branches, subsidiaries as well as suppliers and customers
- Interaction made easy with other business applications



Thanks to the Web 2.0 portal, you can access business indicators in real time.

Sage ERP X3: a mobile solution

- Improve efficiency by reducing communication errors or the need to go to the office
- Provide front-line users with mobile information to make smarter decisions
- Extend and expand usage of ERP in the organization
- Provide timely information, enabling employees to make critical business decisions
- Conduct your business anywhere, anytime



Thanks to Sage ERP X3 Sales App, your sales force has access to business critical information and data wherever they may be.

Sage ERP X3, a wide functional scope

Sage ERP X3 is a complete, integrated business management suite, covering all your company's operational needs in terms of production management, distribution, logistics, finance and human resources.

Sage ERP X3 is a multi-legislation, multi-lingual and multicurrency solution that can be adapted to suit the specific needs and legal requirements of each country. It also guarantees optimum management of midsize companies, on both a national and international scale.



*Sage Application Framework for the Enterprise

** Through ISV partners and dedicated integrated standard business connectors, Sage ERP X3 brings more value to customer and extend the scope of the solution.

Sage ERP X3, a flexible technical architecture

Open, scalable and flexible technology that adapts to change.

Powered by our SAFE X3* platform, Sage ERP X3 transforms your integrated management system into a truly collaborative internal and external environment. With flexible, open architecture based on web services, Sage ERP X3 caters for up to 2,000 simultaneous users within your organisation.

The SAFE X3 platform enables workflow, publication of web services, JAVA Bridge, batch server, web portal, etc., making Sage ERP X3 that much easier to manage and use.

Integrated reporting and decision-making tools are built into the platform (integrated reports, decision-making datamart.)

Operate using a choice of market leading operating systems (Windows, AIX Unix, Red Hat Linux), with industry standard databases (Oracle, Microsoft SQL Server)

Customize your solution by using integrated development tools and define your own user interface

All development and performance tools are provided as standard

Access information contained in Sage ERP X3 as quickly and as easily as searching the web. Just type a term in the search box and find what you're looking for

EDM (Electronic Document Management) functionality which indexes and archives electronic documents and content, so users can access them directly from the ERP

Planning, management and reporting are gathered into one single process, helping you make decisions more efficiently and seize market opportunities more quickly. SAFE X3* provides support during organisational change, such as centralization and decentralisation.

"We are now fully functional on Sage ERP X3 and look forward to the next phase of the project – the implementation of the integrated e-commerce portal on Vaimo."

Company chief executive,
Jonathan Wolf
Tool Centre

Sage ERP X3 – Solutions built for your industry

Companies need to differentiate themselves from the rest and need to take advantage of standard best practices in order to remain competitive and grow. Your organization, processes, as well as the unique way in which you manage your business, significantly contributes to this difference.

For this reason, we designed Sage ERP X3 to provide your company with both best-in-class standard management features and in-depth process customization capabilities. The result is a range of pre-configured offerings, covering the standard requirements of your industry that are also easily adaptable to your company's specific organization.

Discrete Manufacturing	Process Manufacturing	Distribution	Services
High Tech	Life Sciences	Retail	Technical Services
Automotive and components	Chemicals	Wholesale	Intellectual Services
Industrial machinery and equipment	Food and Beverage	Transport and Logistics	Operational services

Manufacturing – Reduce manufacturing costs while responding to increasingly complex dynamics according to market demand

Sage ERP X3 provides real-time control and visibility of production schedules, capacity, shop floor activities and an all-encompassing view of costs. Sage ERP X3 helps improve the new product introduction processes through better collaboration between all departments.

Distribution - Optimise business efficiency through improved supply chain management

Sage ERP X3 helps you manage and integrate every aspect of your operation from supplier through to accounts, procurement to payment. Specifically designed for the distribution and supply chain management industry, Sage ERP X3 will help you stay one step ahead of the competition.

Services – Deliver excellent services through a full project management view

Sage ERP X3 helps you simplify the management of your service activities and keep the operational, sales and financial aspects of your customers' projects firmly on the radar. Its features are tailored to the needs of professional service companies, particularly businesses delivering operational services such as after sale services and maintenance, or intellectual and technical services.

"Furthermore the Sage ERP X3 Project and Job Costing module allows us to follow progress on our deals in minute detail, along with costs incurred and costs to come."

Catherine Bacconnier,
CIO Acoem

Sage ERP X3: One solution, two editions

Whether you are a smaller business with refined and simplified processes, or a larger organisation with complex needs, we have an ERP solution to suit your business.

We have listened to our customers, understand that no two businesses are the same and definitely don't have the same requirements. If you need help with an international ERP project, or if you are looking for the next step in business management solutions, we have a system and roll out plan that will suit your business – from making the right choice, to supporting you day to day, we are with you every step of the way.

A growing business

As a growing business we understand that you need a system to help you rationalize your business processes, which at the same time is quick to implement with a minimal impact on your current resources and day to day business management.

Sage ERP X3 Standard Edition is ideal for a business looking to consolidate CRM, finance, purchasing, inventory whilst not having to rely on a heavy IT project, that can be lengthy and a drain on your people resources.

A larger operation

As a larger business we understand that you need a sophisticated business management solution that will help you to integrate operations across multiple sites, locations and countries.

Sage ERP X3 Premium Edition is ideal for a business looking to simplify the management of international operations and provide access to critical information across multiple time zones. With a dedicated IT team to support an international system roll out that will form part of a larger IT strategy to enable a more mobile work force, roll out new hardware and ensure that your global team are communicating efficiently.

Standard Edition	Premium Edition
Mono-legislation	Multi-legislation
Multi-language	Multi-language
Fundamental scope	Advanced scope
Project from 35 days	Project from 70 days
Pre-set elements	Customizable
Up to 40 users	Up to 2000 users

"We have used Sage's quality assurance program to audit the implementation and we are satisfied that everything went smoothly. Sage ERP X3 has made it easy for us to grow because as we acquire more companies and products in the group, there was not a need to rebuild or re-configure, operational efficiencies and ease of workflow gave us that ability."

Jan de Lange, CEO,
Reditron



Sage ERP X3: Customer Service

Business Partner Community

Expert advice and support, tailored to your needs.

We work with a network of over 260 accredited Business Partners, who expertly guide you through the software selection process and remain with you for the entire project life cycle, through training and implementation to on-going support.

How can our network of Business Partners help you?

As expert resellers of Sage products and services, this experienced community can tailor your software specifically for your business and industry, and adapt it to work in line with other third-party systems.

The Sage partner community understands our software and what we are able to offer our customers. They provide expert local knowledge and specialist skills including consultancy, project management and systems architecture. They also offer you the flexibility of support, face to face, online or over the phone - whenever and wherever you need them.

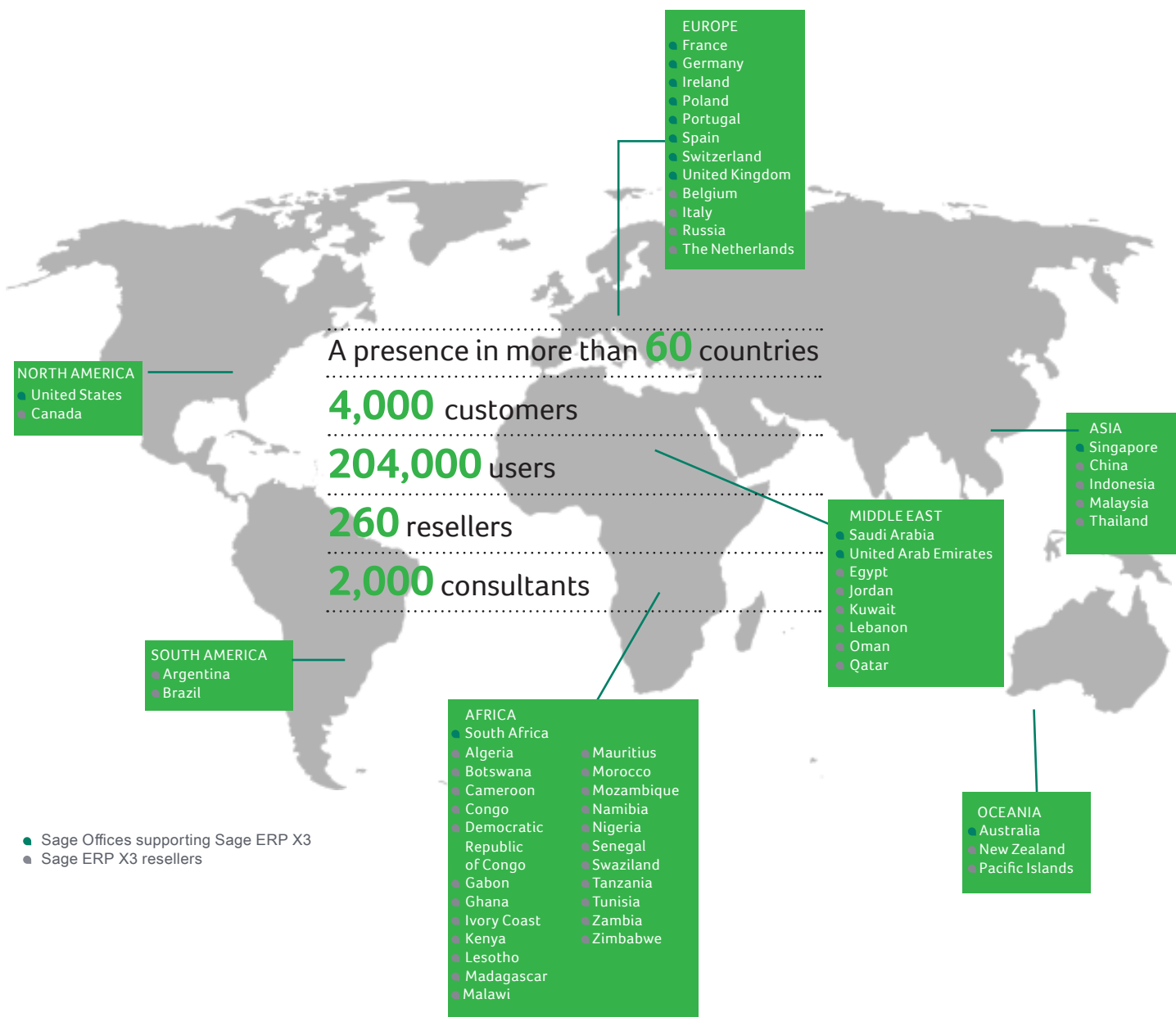
How can we best support you?

To maximise the value of your investment with us, Sage has full accreditation programmes that ensure all training and consultancy offered is of the highest standard. From sales and marketing to technical support, we work closely with our Partners to ensure we jointly offer a seamless and complete service.

We have a range of options to meet your needs. It's down to whatever best suits you, your business and your team.

We work with a network of over 260 accredited Business Partners, who expertly guide you through the software selection process and remain with you for the entire project life cycle.

Sage ERP X3 around the world



To find out more about
Sage ERP X3
Visit
www.sageerp.co.za
or contact your regular salesperson